**Daria Shatskova Trade and Development Advisor Profile**

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Dynamic and growth-focused professional with over six years of experience in trade & business development and performance management. Skilled in providing business support and improving operational efficiency to enhance quality, sustainability, development, and productivity initiatives. Repeated success in maintaining and managing high-level relationships with strategic partners inside and outside of company to achieve goals and expand into new areas of opportunity. Remarkable acumen to independently lead, mentor, and grow a diverse and fast moving team through clear and consistent communication of the department’s vision, goals, and expectations and by actively managing individual staff performance. ***Areas of Expertise include:***

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| * Business Development Advisor | * Research & Analysis | * Cross Team Collaboration |
| * Strategic Planning & Execution | * Operational Excellence | * Relationship Building |
| * International Trade Law | * Public Policy Making | * Effective Communication |

**Professional Experience**

**World Trade Organization (WTO), Geneva, Switzerland** • Jul 2019 to Present

**Legal/Economic Affairs Officer, Development**

Deliver support to the WTO participation in EIF governance. Investigate and examine on impact of graduation from least-developed country (LDC) status. Carry out preparatory work for showcasing WTO's contribution to trade-led economic development of LDCs at 12th ministerial conference and fifth united nations conference on LDCs.

**Key Accomplishments:**

* Co-authored a report trade impacts of LDC graduation.

**Program Officer, Enhanced Integrated Framework (EIF)** (Aug 2015 to Jun 2019)

Instrumental to nurturing partnerships with Islamic Trade Finance Corporation (ITFC), The Commonwealth, and the Pacific Islands Forum Secretariat. Publicized three outreach articles on developing trade and development priorities of LDCs. Composed two chapters concentrating on least-developed countries for OECD/WTO publication aid for trade at a glance. Conscripted three MOUs and ensured a smooth engagement with advisors of CEO of Islamic Trade Finance Corporation, secretary general of commonwealth, and permanent representative of PIFS in Geneva.

**Key Accomplishments:**

* Prearranged a major LDC-focused event to celebrate contribution of $21.3 provided by UK for trade development in LDCs.

**Research Assistant, Office of the Director General** (Nov 2014 to Apr 2015)

Researched and examined on several topics for speeches and briefings. Drafted and enlisted speeches, talking points, and briefing notes.

**Key Accomplishments:**

* Enrolled background briefings, speeches, and speaking points for Director General.

**Monitoring and Evaluation Support Officer, EIF** (Feb 2014 to Oct 2014)

Assisted in preparation of workshops and trainings. Performed collection and scrutinized primary and secondary data.

**Key Accomplishments:**

* Contributed to the annual progress report of 2013.

**Additional Experience:**

* **Internee, External Relations** at World Trade Organization (WTO), Geneva, Switzerland
* **Internee, Office for Latin America and the Caribbean** at International Trade Centre (ITC), Geneva, Switzerland

**Education & Credentials**

**LLM, International Economic Law and Policy (IELPO)**

University of Barcelona | Spain | 2012

**Coimbra Group Exchange program**

University of Geneva | Switzerland | 2011

**M.A. in International Economics**

University of Barcelona | Spain | 2011

**B.A. in magna cum laude, Spanish, French, minor Economics**

St. Petersburg State University | Russian Federation | 2009

**Professional Certificates**

WTO Representative to the Y20, G20 presidency of Saudi Arabia, 2020 | Portuguese as Foreign Language (C1), University of Lisbon, 2019 | Spanish as Foreign Language, DELE (C2), Instituto Cervantes, 2009 | Ramon Llull Scholarship for Catalan language and Culture Studies (B1), 2008 | International Student Exchange, Episcopal High School, FL, USA, 2005

**Professional Publications**

**Trade impacts of LDC graduation** (with Taufiqur Rahman and Rainer Lanz); WTO, EIF 2020.

**Aid for Trade in Challenging Contexts** (with Luisa Bernal); OECD, WTO 2019, Aid for Trade at a Glance 2019: “Economic Diversification and Empowerment”.

**Assessing e-trade readiness** (with R. Adhikari); SAWTEE 2018, "South Asian cooperation: Issues old and new”.

**Promoting trade inclusion in LDCs through connectivity** (with B. Rippel); OECD, WTO 2017, Aid for Trade at a Glance 2017: “Promoting Trade, Inclusiveness and Connectivity for Sustainable Development”.

**Languages**

English | Spanish | French | Russian | Portuguese | Catalan